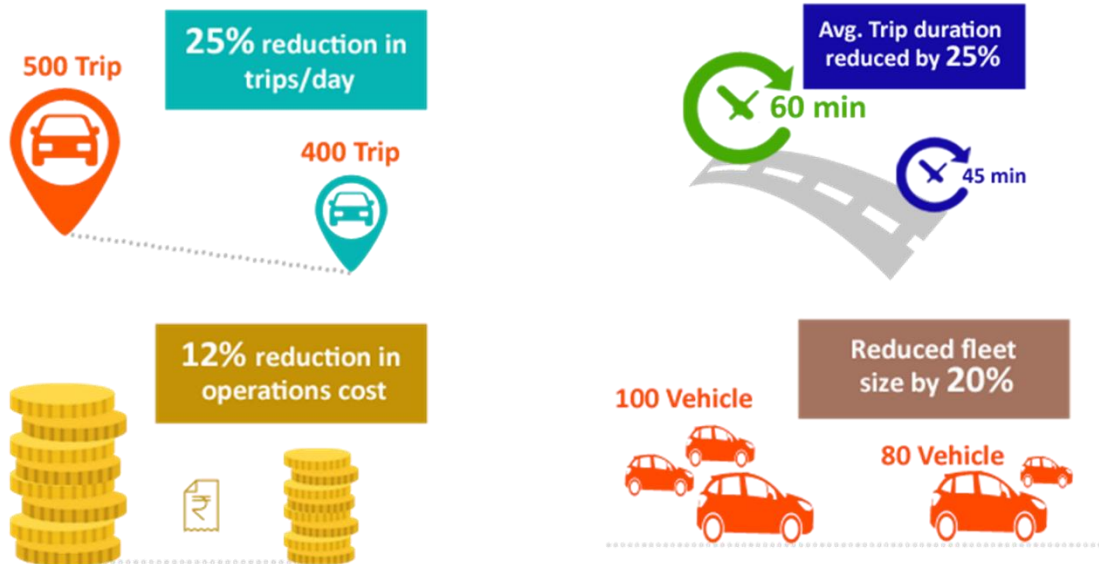


## Customer Success Story:

A Bangalore based IT MNC reduced cost by 12% by implementing Sun telematics Solution

### Key Achievements:



### The Challenge:

- Manual trip sheet distribution process leading to long work hours and errors
- Poor occupancy of vehicles leading to many trips/day. Large number of trips with single occupancy of vehicle
- Uneven distribution of jobs among Drivers. Some Drivers get more than 10 trips/day and many drivers get only one trip/day
- Manual routing leading to long trip distance and poor utilization of vehicles
- High turnaround of attached vehicles

### Solution Implemented:

Sun Telematics implemented complete end to end transport automation solution 'Drive'. Solution connects all people involved in transport operations namely drivers, supervisors, and employees with mobile apps (android and iOS). Complete automation of processes for managing day to day transportation for 1000 employees

### Key Results:

- Complete elimination of manual trip sheet, automated distribution of e-trip sheet
- 12% reduction in operations cost by reducing number of trips from 500/day to 400/day
- Improved vehicle Utilization (reduced single occupancy trips)
- Avg. trip duration is reduced from 60 minutes to 45 minutes
- Number of vehicles reduced from 100 to 80
- 70% reduction in call volumes
- 50% reduction in No Show